

CONTRACTORMAG

HALF-YEARLY PUBLICATION FOR THE PROFESSIONAL PAINTER AND PLASTERER

GRACO | JUNE 2015

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ON THE SET WITH GRACO

DISCOVER THE UPDATED
CONTRACTOR CLUB

SCORING WITH
GRAPHIC LINES



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Graco is a world leader in systems and components for fluid handling. Since 1926 we have been offering products that move, measure, control, dispense and apply a wide range of fluids and viscous materials. Graco owes its success to its unwavering commitment to technical excellence, the high quality of its manufacturing and its customer service. The company works exclusively with qualified distributors to provide equipment for spray finishing, protective coating, paint circulation, lubrication, and dispensing sealants and adhesives, along with power application equipment.

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SUBMIT YOUR STORY AND WIN AN EASYMAX™ WP II

A FRESH COAT OF PAINT FOR THIS GRACO CONTRACTOR MAG AND THE CONTRACTOR CLUB

As a professional, you know that paint can do wonders. Whether a water park, road paving or an ancient van, everything looks its best with a perfectly applied coat of paint. And of course it's even more satisfying when the painting process itself goes quickly and smoothly. In this new magazine, you can discover projects where Graco solutions have made all the difference, in terms of both finish quality and speed.

This magazine has received a fresh coat of paint, as has the Contractor Club website, with a new structure that makes it even easier to find all the online tips, videos and news. We have also supplemented the site with a whole lot of new info about our solutions. So be sure to visit www.contractorclub.com.

“*In this magazine you can discover projects where Graco solutions have made all the difference.*”

Jan Jansegers,
Trade Marketing Manager



This magazine also has a digital component

Keep your smartphone or tablet close at hand, because this issue of the Graco Contractor Mag is interactive. You can scan any page where you see the Layar icon, which will give you even more info. Try it out right now: Scan this page and you will be able to download the magazine, send it and tweet about it.



Download the free Layar app from the App Store or via Google Play



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Discover the interactive info

Our website gives you even more handy tips and tricks

DISCOVER THE UPDATED CONTRACTOR CLUB

Seen the new Contractor Club yet? Starting now, it offers even more info so you can get the most out of your Graco machine. We briefly explain the most important features.



Become a member

Register your Graco machine and join the Contractor Club for free. You will receive a handy systainer with Graco goodies, enjoy exclusive promotions and get all the latest news.



Home

The new structure of the homepage will guide you through the site even faster.



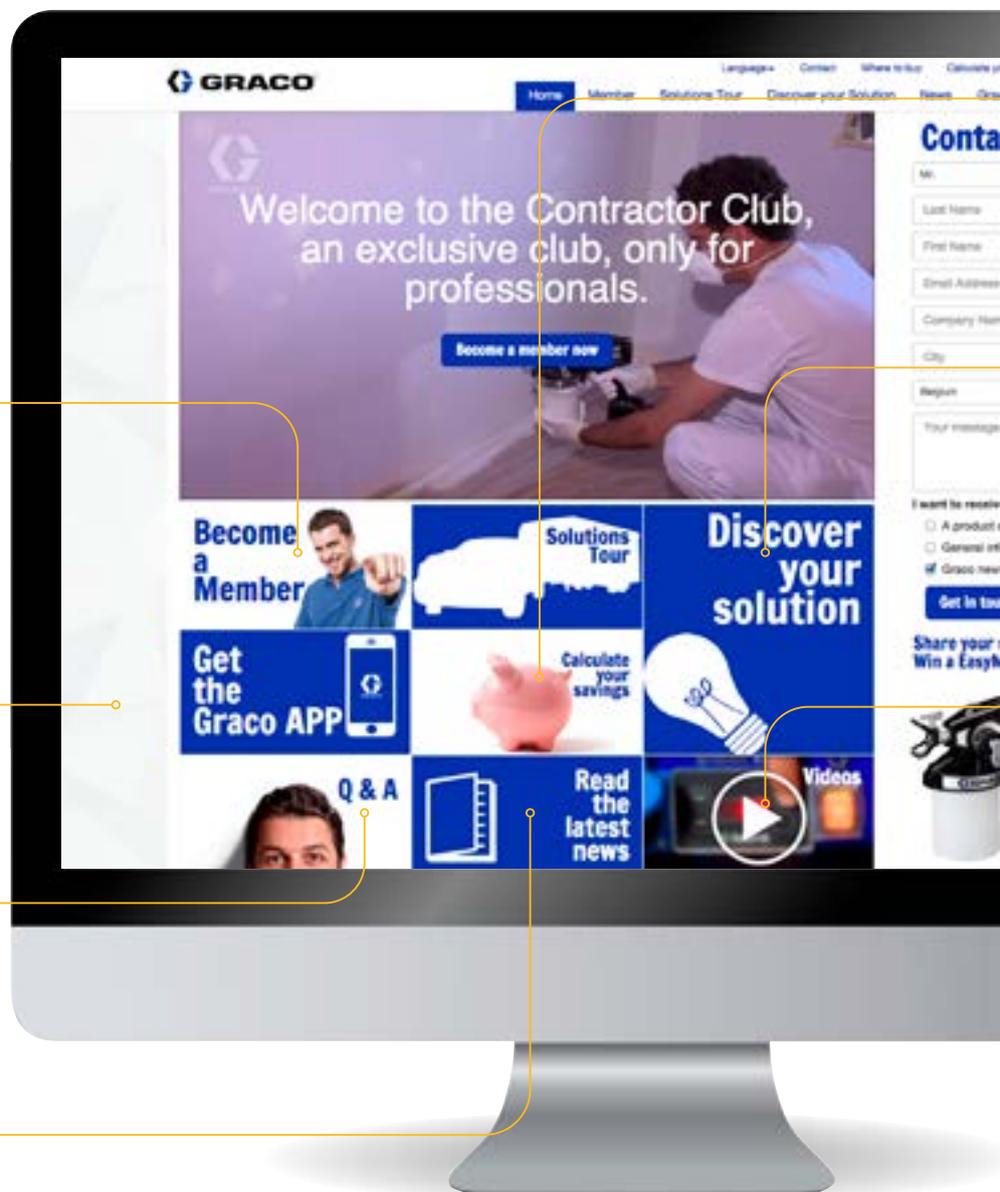
Q&A

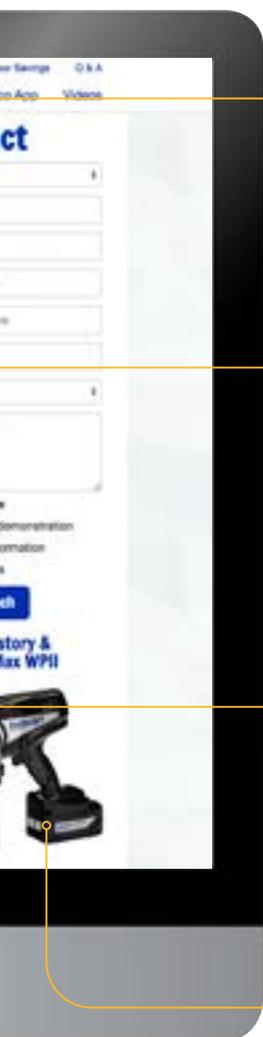
In this section you can find all the answers to questions about airless spraying, spray tips, troubleshooting and warranty.



News

Subscribe to our e-newsletter and the updated Graco Contractor Mag. Want to flip through a previous issue once more? You can do it in our online archive.





Saving made easy

This online calculator makes it very easy to find out how much airless painting can save you compared to manual painting.



The ideal sprayer

You can find the device to meet your needs in just three steps. Including photos, details and sales addresses. Smartphone or tablet? It's just as easy with the free Graco App!



Videos

See how others use their Graco devices in our video column. Or easily navigate through the training and application videos.



Your project

Do you have an interesting project of your own? Submit it here for a chance to win an EasyMax WP II.

SEE FOR YOURSELF DURING THE SOLUTIONS TOUR 2015

Want to view and test our latest devices and solutions in person? Then visit our truck during the Solutions Tour.

Keeping with tradition, our fully equipped truck will be travelling through Europe and stopping in select countries and cities. So you don't have to travel far, because we will be coming to you.

What can you expect to find in the truck?

- The latest products and accessories plus the chance to try them out
- Our experts' tips on how to work even more efficiently
- Just how easy and cost-saving airless painting can be

When will we be in your area?

- April - May: France
- June - July: Poland, Czech Republic and Hungary
- August - October: Germany and Austria



Head over to www.contractorclub.com and become a member!



For detailed information and locations go to www.contractorclub.com or scan the opposite page with **Layar**

Faster colour for decors with airless spraying

ON THE SET WITH GRACO

John Pinkerton and his team paint entire villages, reconstructed in enormous hangars.

Briton John Pinkerton and his team do magic with paint for TV and film sets. They create marble palaces and rusty machinery out of wood, and transform foam blocks into ancient tombs – all while staying within the tight deadlines of the film industry.

And Graco plays a leading role ...

The list of productions that have made use of John's specialist painting company, A Fine Line Art, which was established ten years ago, is impressive indeed. We have John and his colleagues to thank for set designs such as those in Casino Royale, The Dark Knight Rises, Sherlock and Doctor Who, among others.

Iconic spaceship

The most memorable project? It doesn't take John long to think of the answer to that: "The TARDIS, the iconic time-travelling spaceship from the BBC series Doctor Who. The exterior resembles a blue telephone box, while the interior is many times larger. The designer envisioned a sort of blue marble effect. An enormous project to finish on schedule."



ID

A FINE LINE ART

What? Painting of film and television sets
Where? South Wales; active worldwide
Team? 1 to 15 employees, depending on the project
Management? John Pinkerton

For more info and completed projects go to www.afinelineart.com



Imitating marble is no problem for A Fine Line Art.



Fresh paint: the time-travelling TARDIS spaceship from Doctor Who.



In all those years, my first unit has never disappointed me.

JOHN PINKERTON, MANAGING DIRECTOR OF A FINE LINE ART

Impossible without Graco

It's obvious that the sort of assignments for which A Fine Line Art is commissioned require a bit more than an ordinary paint brush. John remarks, "We recently did work for Atlantic, a fiction series inspired by Greek mythology. Filming was done in three gigantic warehouses, each the size of an airplane hangar. Everything was recreated, from marble temples to entire streets, palaces, dungeons and enormous cliffs. A task that would have been impossible without two airless Graco sprayers."

Dependable equipment

John appreciates these machines for several different reasons. "I bought the first unit, a ProStep™ (the predecessor of the 390 Classic, -Ed.), years ago and it has never disappointed me. Look, dependable

equipment is very important in the film industry. You really don't want any defects putting you behind schedule. The sprayer is also quite easy to manoeuvre and applies the first coats of paint in a flash."



For finish work too

And John doesn't see airless painting as limited to the initial base coats either. "I am still finding new ways to employ airless sprayers for finer finish work as well. Much of what I do involves applying multiple layers of plaster and paint, in order to give the impression that something is very old." ■



390 CLASSIC™
 INNOVATIVE GRACO TECHNOLOGY ON A SMALL SCALE
 AND THE SUCCESSOR TO JOHN PINKERTON'S PROSTEP

- Easy to carry round the site
- Direct suction with convenient rotating intake
- Chrome-plated and welded frame
- Perfectly sprays most types of interior paint
- Ideal for renovations and smaller jobs

Sport stadium given new life with LineLazer™

SCORING WITH GRAPHIC LINES

Sport fans will be in heaven at the Sportzone Limburg sports park in the Dutch city of Sittard. And they can get there in style, since the streets were recently painted with unique decorative lines.

Maurer United Architects from Maastricht was inspired by the lines on athletic fields. These were translated into black and white 102-centimetre-wide stripes on the streets surrounding the

football stadium. The width is based on the centre-to-centre span between the lines at sport stadium running tracks. The interplay of lines creates enormous chessboards, graceful curves and surprising perspectives.



The LineLazer had no trouble with the thick paint for the lines around the sports stadium.

FRANK OFFERMANS, MANAGER OF ARNOLD MAASSEN GROUP



The lines give the Sportzone Limburg sports park extra prestige.



The lanes are first sectioned off with tape. The clean lines create unique perspectives.

LineLazer IV 250SPS and 5900

The lines were applied in October 2014 by the Arnold Maassen Group from Maastricht, in co-operation with the Coateq paint supplier from Haarlem. We asked Frank Offermans, Manager at Arnold Maassen, to explain the method. Frank tells us, "We used the LineLazer IV 250SPS and LineLazer IV 5900 to draw the lines. These are both very compact and dependable machines, ideal for this sort of job."

A first for paint in the Netherlands

The paint which was used also turned out to be a first for the Netherlands. "It was a new paint, interspersed with glass beads," explains Frank. "For every square metre we used a kilo of paint, which contains pearls that are twice as reflective as normal paint. The paint was a bit less smooth than usual, but that was no problem at all for the LineLasers. Honestly, I would recommend these machines to everyone." ■



LINELAZER IV 250SPS POWERFUL, SELF-DRIVEN MARKING MACHINE

- Finishes the job in half the time at 16 kph
- Comfortable spot to stand while driving
- Also for use with bigger spray nozzles so suitable for bigger projects too
- Simple operation, only takes two hands
- Easy-to-program display for striping
- Can be used with a pressurised glass bead system



More info at
www.gracostriping.com

ID

ARNOLD MAASSEN GROUP

- What?** Road markings, guide rails, materials for roadway and waterway construction, geosynthetics, transport
- Where?** Maastricht, the Netherlands
- Team?** Around 45 employees
- Management?** Frank Offermans

All info about the group at www.arnoldmaassen.com

MURAL ART STARTS

Caridi brothers beautify their shopfront



A graffiti artist works on Caridi's facade after the base coat is applied.



MARK IV™ STANDARD DESIGNED TO SAVE TIME AND MONEY

- Advantage Drive control system with lifetime guarantee
- Endurance pump for less downtime on the job
- SmartControl 3.0 pressure regulator for an even spray pattern



The base for our graffiti piece was applied in a flash with the Mark IV Standard.

FABIO CARIDI, CO-OWNER OF CARIDI PAINTING COMPANY AND SHOP (NAPLES)

Empty exterior walls are ideal for gigantic artwork. But a proper base is vital if you want to do justice to the art. In Naples, Italy we speak with two experts in the field: brothers Fabio and Mirko Caridi, owners of Caridi painting company and shop. “We recently wanted to spruce up the outside of our business with a graffiti drawing,” explains Fabio Caridi. “Of course, we needed a clean slate for perfect results. The base was applied in a flash with our own Mark IV Standard, so the artist was able to get started quickly.”

User-friendly Mark IV

The Caridi brothers know they can rely on their Mark IV Standard for other projects as well. Fabio tells us, “Our employees think it’s nice if we have a very comfortable and user-friendly sprayer both for internal and external jobs. You get superb results in no time, which our customers certainly appreciate.” ■



Watch Caridi's nifty video at www.contractorclub.com or scan page 14 with Layar

WITH GRACO

Unique school project on tunnel wall



First the rail tunnel was prepared using the ST Max 595. Then the students could get to work.



The 400m² job was done in just a few hours with the ST MAX II 595.

STEFANO DIBELLO, DISTRICT MANAGER NORTH ITALY AT GRACO

In Sesto San Giovanni, a suburb of Milan, Professor Bottoli tells us about another unusual project. “Over the years, the rail tunnel in our town had become covered in graffiti and tags, not all of it very attractive,” he says. “That’s why the town organised a competition in cooperation with our local art school. The students were asked to submit proposals for new artwork. The team with the winning proposal was allowed to realise it inside the tunnel.”

Base applied with ST MAX II 595

Before the winners were able to get to work on the tunnel, the old graffiti naturally had to be removed. Stefano DiBello, District Manager at Graco, closely followed the project. “The mayor also asked that the entrances and exits of the tunnel be spruced up with red and green paint,” he tells us. “The total area was about 400 square metres. Not an enormous task, but it would have taken forever with a brush and roller. With the ST MAX II 595, on the other hand, the job was done in just a few hours. Which was nice for the students, who were eager to get started on their mural.” ■



ST MAX™ II 595 HI-BOY BIG GRACO TECHNOLOGY ON A MINI SCALE

- Conveniently sucks up undiluted paint from paint buckets of up to 30 litres
- TiltBack™ design makes it quick and easy to switch buckets
- Ideal for small residential and commercial projects



AIRLESS PAINTING IN WATER PARKS



Xavier and his team transform a water park into a colourful swimming paradise. Scan this page with Layar and discover more images.

Xavier Molina and his 6-person team specialise in painting water parks, amusement parks, marine mammal parks and industrial floors.

In other words, enormous surfaces that must be able to take some knocks.

ID

WHO IS XAVIER MOLINA?

- General and Technical Manager at 'Xavier Molina Pintors' painting company in Barcelona
- Started 17 years ago, now employs 6 people
- Specialises in swimming pools, amusement parks and marine mammal parks

Xavier has an extensive collection of airless machinery for painting all those surfaces. "In a swimming pool, for example, you use thick flexible paint," explains Xavier. "Even that can be applied perfectly with airless spraying. Our Mark Max VII™ effortlessly sprays thick liquids with a 30-metre-long hose and still doesn't lose pressure. It's a real animal: incredibly powerful and fast."

Spraying epoxy resin

For floors, Xavier uses another top performer from Graco. "Right now we are working on the floor of a big company, spraying it with epoxy resin," he says. "With our UltraMax™ II 695 ProContractor the various layers of resin can be applied at great speed and

control. There is very little overspray thanks to the right spray tips and pressure control."

Short anecdote

Xavier also has a short anecdote about one of his machines: "Last year we bought a GrindLazer™ to remove the old coats of paint at a water park in Palma de Mallorca. We had it delivered to the site but the delivery was delayed several days due to transport and customs." Xavier was already thinking about cancelling the order. "Good thing I didn't! Once we finally got a hold of the device, we immediately knew it would be a big success. We had never seen a unit that worked that fast. We more than made up for the time we had lost due to the late delivery!" ■



The Mark Max VII is a real animal, incredibly powerful and fast.

XAVIER MOLINA, MANAGER OF XAVIER MOLINA PINTORS

ALGAE ARE NO MATCH FOR AIRLESS



This boat looks like new thanks to the work of Xavier Garriga.



ID

WHO IS XAVIER GARRIGA?

- Owner of 'X-Marine' in Barcelona
- Repairs, maintains and transports boats
- Paints about 25 boats every year with Graco sprayers

Sometimes a clean hull looks a lot less neat under the waterline. Xavier Garriga knows all about this, since his job is to prevent algae, mussels and barnacles from attaching to boats.

My company, X-Marine, specialises in boat repair, maintenance and transport," explains Garriga. "I treat my customers' boats with epoxy primer and antifouling to ensure that marine organisms don't attach and cause rust."

From air to airless

Garriga has been in the trade for 13 years but has only been working with Graco for 4 years. "I started with an EasyMax™ FF for retouches and small jobs," he says. "Nowadays, I spray primer and antifouling with a FinishPro™ II 395." Before that, Garriga did everything based on the aerography technique. "The switch from air-based painting to airless was phenomenal.

It was a real advance in terms of speed and precision."

Also wants a GForce™ II

Any other Graco units on his wish list? "Definitely. It's time to replace my current pressure washer and I would like to buy a GForce II. That seems like a really reliable and powerful tool to me." ■



When Xavier Garriga sets to work on a boat, the job gets done fast. Scan page 14 with Layar to watch the video.



The switch from air-based painting to airless was phenomenal.

XAVIER GARRIGA, OWNER OF X-MARINE

The Paint Project

RACING IN RED

Travelling 2500 km in a car from the former Eastern Bloc. That's Złombol in a nutshell – an extreme race that starts in Poland, the proceeds from which go to charity projects. This van was painted a beautiful red with the ST Max™ 395, a powerful starter device.



Focus

DUTYMAX™ EH 300 PROCONTRACTOR

You might know the DutyMax as a powerful hydraulic sprayer with a petrol or electrical motor for applying paint, industrial coatings and premixed plaster. In addition to the Standard series, now you can also opt for the ProContractor version. Andreas Clauss of Malermeister Clauss GmbH took the DutyMax™ EH 300 ProContractor out for a spin and was immediately convinced.

“A very powerful and user-friendly device! Ideal for large construction projects thanks to its wide range.”

ANDREAS CLAUSS,
MALERMEISTER CLAUSS GMBH



COMPLETE YOUR PROJECTS FASTER AND MORE EFFICIENTLY WITH THE NEW PROCONTRACTOR FEATURES

- **ProConnect** for quick and tool-free pump replacement on the job
- **MaxLife** for maximum pump durability and performance
- **QuikReel** to quickly coil and uncoil hoses up to 60 metres long
- **Crush Proof Rock Catcher** to protect your intake filter



SCAN AND VIEW

You can scan the pages where you see a Layar icon. Scan this page to watch videos of two projects from this magazine and to get access to all the videos on the Contractor Club.



Acrobatics at Caridi painting company



Xavier Garriga paints with the wind in his sails

Success stories

THEY SENT IN THEIR STORY AND WON AN EASYMAX™ WP II



The cabinets were given a very durable finish.

PHILL GODFREY, PAINTING & DECORATING SERVICES (UK)

“A customer wanted to have his bespoke MDF cabinets professionally painted. After sanding, I applied the primer with an EasyMax WP II. Sanded once more, then applied two coats of paint, sanded and then two coats of gloss. The result: a very durable finish.”



The facade was completed in 450 hours instead of 1,400.

EUGENIJUS MINKEVIC, SKANDINAVISK SIGNATUR AS (NO)

“We recently had to plaster a government building. My clients originally wanted to do it by hand, which would have taken about 1,400 hours for the 750m² surface. I suggested we use the T-Max™. And successfully too, because the job was completed in 450 hours.”



Perfectly painted woodwork in a renovated farmhouse.

ALFRED KLOPMAN, KLOPMAN SCHILDERS- & ONDERHOUDSBEDRIJF (NL)

“I was asked to lighten the colour of all the woodwork in a 100-year-old renovated farmhouse. The woodwork consisted of panel doors, decorative window frames, windows with muntins and a bookcase with old sliding doors and panels. They were all still covered in the brown varnish that they were originally treated with. With the FinishPro™ II 595 I delivered perfect results 2 to 3 weeks faster than normal.”

SHARE YOUR STORY AND YOU COULD ALSO WIN AN EASYMAX™ WP II*

Want to win an EasyMax™ WP II just like Phill Godfrey, Eugenijus Minkevic and Alfred Klopman (see adjacent)? Send us your project and you could be a winner too.



EasyMax™ WP II: the cordless airless sprayer that fits in the palm of your hand

- Ready to spray water-based paint in just a few seconds
- Perfect finish quality without diluting the paint
- 1-litre Tilt-N-Spray paint container for fast jobs of up to 50 m²

*For contest rules go to www.contractorclub.com



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