



ProMix Proportioners Reduce Waste by 30%

CUSTOMER

Commercial, Agriculture and Defense Vehicle Mfg

GRACO EQUIPMENT

ProMix 2KE and 2KS Proportioners

CHALLENGE

A manufacturer of large commercial, agricultural, power sports and defense vehicles had been investing in Graco solutions for over 15 years. However, they had never bought a piece of proportioning equipment. Instead they used hot potting for their epoxy primers and CARC topcoats, which caused a large amount of material waste, solvent usage and time. The production manager knew an investment needed to be made to increase productivity on the paint line.

SOLUTION

The manager reached out to Graco to check out his options. His Graco Account Manager recommended a ProMix 2KE unit for the primer, and an 8 color ProMix 2KS unit for the topcoats. Even though they loved the Graco equipment's ease of maintenance and durability, he wanted to make sure that this was the right choice for his company. He read multiple success stories, listened to testimonials, visited a facility that was already running both pieces of equipment, and analyzed the ROI calculations.

RESULTS

After doing his due diligence, the ProMix 2KE and 2KS proportioners were the right choice. Installation of the new units saved the company approximately 4 hours per day on mixing and cleanup. Mixed material wasted and solvent usage dropped by an estimated 30%, which resulted in over \$100,000 in savings annually. On top of that, the customer also noticed a difference in finish quality. Showing this manufacturer once again, that Graco will continue to provide real solutions to improve their customer's business.



For more information, contact us at 1-800-533-9655 or info@graco.com. Visit us at www.graco.com