



ProMix PD2K Saves Company Over \$115,000

CUSTOMER

Agricultural Equipment

GRACO EQUIPMENT

ProMix PD2K

CHALLENGE

An engineer was looking to make his mark in his new role at an agricultural equipment manufacturer. He was responsible for the finishing line and all cost savings associated. When looking into the equipment everything seemed to be running smoothly. However, he couldn't help but notice that the 75-foot lines connected to his ProMix 2KS system were causing a lot of waste.

SOLUTION

With The engineer researched 2K proportioners on graco.com. He contacted Graco and was quickly connected with an Account Manager in his region. After consultation with the local distributor, it was apparent that their issues associated with the hose length and material waste made them a perfect candidate for the ProMix PD2K. Unlike the 2KS, the ProMix PD2K mixes the paint close to the gun, which can greatly reduce flush zones and wasted material.

After running the specifications through an ROI calculator, the PD2K made a strong case for itself. The cost of wasted paint per year was reduced by approximately \$37,000 and the cost of wasted solvent dropped about \$78,000. In the end, total

savings of moving from the 2KS to the PD2K equated to over \$115,000 annually. This system was easily going to pay for itself in less than year.

RESULTS

The staggering cost savings, plus strong recommendations from both their material supplier and a sister company made this decision an easy one. Two days after installation, the painter could already see the difference in paint savings. "Average daily waste has dropped from about 5-6 pails, to barely filling a single pail." That is the equivalent of 20-25 gallons of waste savings every day. In the end, the new engineer got his first big win in his new role. He not only reduced waste, but also made an investment that will continue to save the company money.

