

WHY YOU NEED FLUID MANAGEMENT

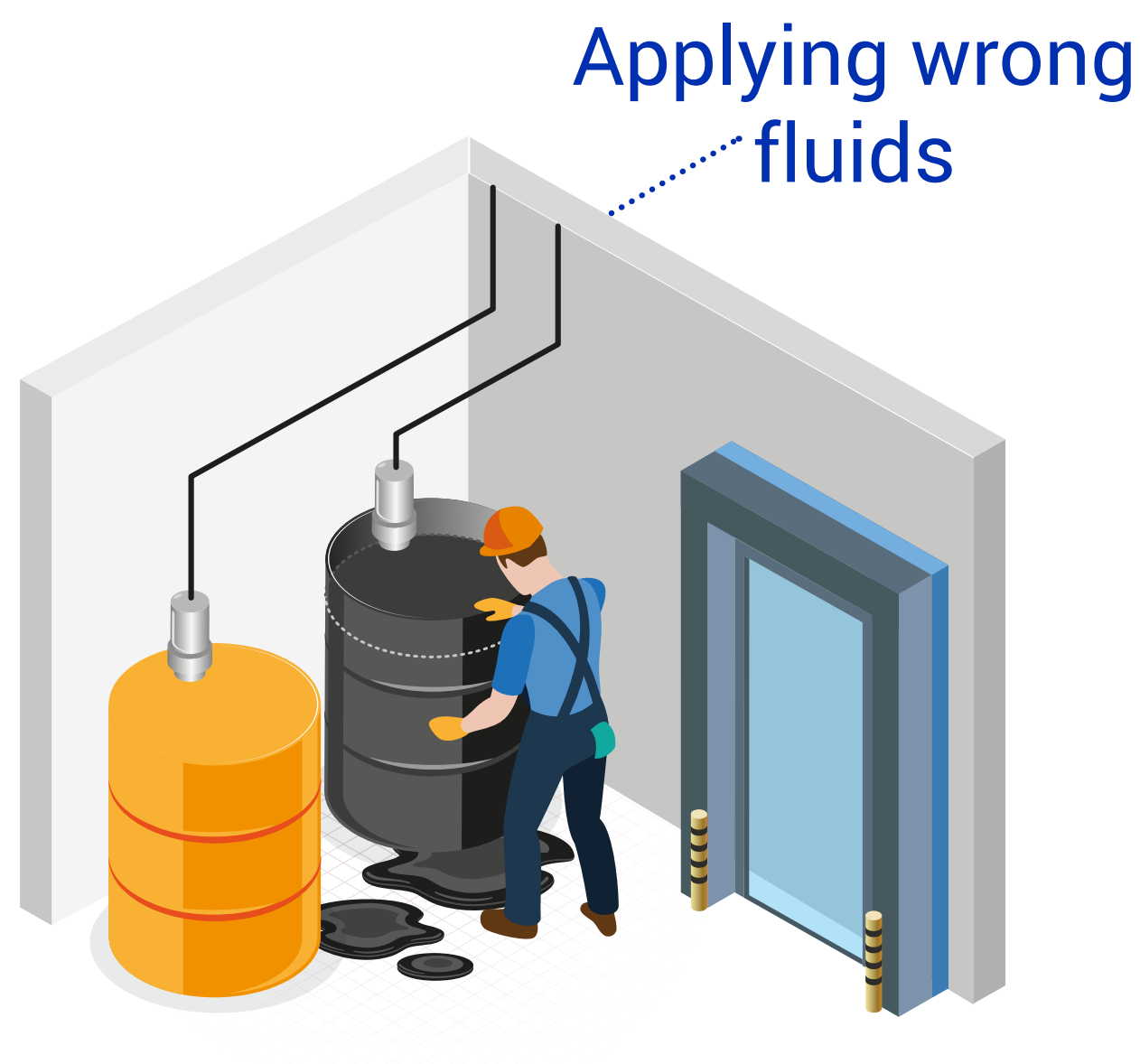
HOW TO SAVE ON WORKSHOP COSTS AND LABOR EXPENSES

With a fluid management system, you get to know the ins and outs of your fluid dispensing. It helps to reduce costs and labor expenses, increases efficiency and improves overall operating profitability.



WARNING! YOUR PROFITS ARE LEAKING AWAY ALONG WITH YOUR FLUIDS

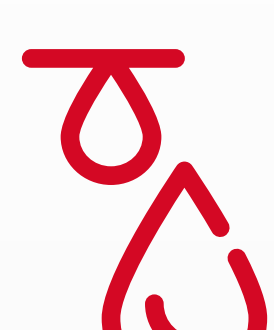
Many workshops find on average, 12% of total oil volume is **lost and not charged**.



10,000 liters	Annual volume	5,000 liters
€ 31,500 (€ 3.15 per liter)	Purchase price	€ 17,500 (€ 3.50 per liter)
€ 51,500 (€ 5.15 per liter)	Potential revenue	€ 32,500 (€ 6.50 per liter)
€ 3,780	Oil wastage loss	€ 2,100
€ 6,180	Loss of income	€ 3,900
€ 9,960	TOTAL LOSS	€ 6,000

FLUID MANAGEMENT BRINGS ACCOUNTABILITY AND EFFICIENCY TO YOUR WORKSHOP

Say goodbye to ...



FLUID LOSS



EXCESSIVE DISPENSE TIME



INCORRECT BILLING



MANUAL ADMINISTRATION



DOWNTIME

Fluid management systems ...

... only allow authorized dispenses: Technicians need a valid work order to dispense fluids.

... make dispenses more efficient: Technicians immediately know what fluid and which amount to dispense.

... record all dispenses and automatically assign them to a work order. No dispenses go unaccounted.

... eliminate time spent on inventory reconciliation, billing entry and manual paperwork.

... monitor bulk fluid tank levels, eliminating downtime due to running out of fluid.

CURIOUS ABOUT YOUR COSTS AND SAVINGS?

Graco has developed an **easy-to-use ROI calculator** that walks you through key considerations and calculations, such as **inventory loss, inventory savings and labor savings** per fluid change.

CALCULATE YOUR COSTS AND SAVINGS AT
WWW.GRACO.COM/PULSEROI